



Maine Commercial Association of REALTORS®



How to Find & Talk About Opportunities in a Changing Commercial Market™

(Approved by the MREC for 3 Clock Hours of Continuing Education Credit)

National Instructor: Josh Cadillac, Coach, International Speaker, Author
Course Sponsor: Maine Commercial Association of REALTORS®

**NOTE!
EARLIER
START TIME!**

on
Thursday, December 11, 2025

at
Italian Heritage Center
40 Westland Avenue, Portland

12:30 pm - Registration
1:00-4:00 pm - Education Course
4:00-4:15 pm - Annual Membership Meeting
4:15 pm - Holiday Social

Registration is FREE to Maine Commercial Association Members (**\$25 cancellation/no show fee applied after deadline**). \$35 for Non-Members. No refunds * space limited * first-come, first served. **Registration Deadline is Monday, December 8 @ Noon!**

Donations are encouraged to support our chosen holiday charity, [Good Shepherd Food Bank](#). The need for food assistance to help Mainers access the food they need to thrive. Your generous gift today can make a real difference for families, children, and older Mainers. Thank you for your consideration!

[Information about Josh Cadillac!](#) It is recommended that you add the following calculator app to your phone: 10bii Financial Calculator (\$5.99) but is not required. [Video of Josh Cadillac.](#)

In a shifting commercial market, your ability to interpret trends and communicate them clearly sets you apart. This session helps you break down national, state, and local market indicators—like inflation, wages, and consumer confidence—so you can guide your clients with confidence. You'll gain insights on what really drives the market, how commercial real estate can build wealth even in uncertain times, and how to position yourself as the expert buyers, sellers, and investors trust. Leave equipped to explain the commercial market, earn loyalty, and protect your clients' hard-earned money.