

## **URGENT**

### **Increase in Pricing for CPE Effective July 1, 2004**

Due to a new CPE contract signed with the vendor for the New Hampshire Commercial Property Exchange (NH CPE), **there is an immediate need to move MCAR members to the billing cycle of the other participating associations and to increase the fees effective July 1, 2004.**

**The billing cycle is moving to July - June; and the price will be \$300 per user/per year.**

The annual fee that was billed was \$200 for 2004-- which represented \$100 for January - June; and \$100 for July - December. To reach the \$300 amount for July 2004 - June 2005, New Hampshire will bill all MCAR members participating in NH CPE the following amounts in the following timeline:

Billing June 2004, payable by July 1, 2004: \$50

Billing payable by December 31, 2004: \$150

Then .... if you choose to participate in future years ....

Billing payable by July 1, 2005: \$300

Billing payable by July 1, 2006: \$300

**Anyone who does not wish to continue to participate in the service due to the increase in fees may request cancellation of the service, and 50% of the fees paid (\$100) for 2004 will be returned.** Your service will be discontinued effective June 30, 2004, and you will be refunded the amount for the remaining 6 months of payment (\$100). You **MUST** contact Sue Poulin at the New Hampshire CIBOR as soon as possible to relay that you'd like service discontinued on June 30th to discontinue service and to receive the \$100 refund. You can reach her at: [sue@nhar.com](mailto:sue@nhar.com) or call (603) 224-1170.

Otherwise, be sure you pay the invoice you will receive shortly (for \$50) by check prior to the July 1, 2004, deadline to keep your CPE service activated. NH does not accept credit cards.

The MCAR voting representatives on the NH CIBOR believed that this change will ensure quality service and enhancements to the CPE program, and that the fees are not unreasonable for the next three years (the term of the vendor contract).

We appreciate your participation that increases the success of the service.

Maine Commercial Association of REALTORS (MCAR)